

Enforcing Contracts Questionnaire – Thailand www.doingbusiness.org

Dear Contributor,

We would like to thank you for your participation in the *Doing Business* project. Your expertise in the field of Enforcing Contracts in Thailand is essential to the success of the *Doing Business* report, one of the four flagship publications of the World Bank Group that benchmarks business regulations in 189 economies worldwide. The Enforcing Contracts indicator, which measures the time and cost to resolve a standardized commercial dispute as well as a series of good practices for the judiciary, is one of the 11 indicator sets published by the *Doing Business* report.

The report attracts much attention around the world. The latest edition, *Doing Business 2015: Going Beyond Efficiency*, received over 4,000 media citations within two weeks of its publication on October 29, 2014. The coverage spanned major global, regional and local media outlets, from print and broadcast to the web. The *Doing Business* website had over 800,000 page views and more than 54,000 downloads in the two weeks following the report's launch.

Governments worldwide read the report with interest every year, and your contribution makes it possible for the *Doing Business* project to disseminate the regulatory best practices that continue to inspire their regulatory reform efforts. Since 2009, economies worldwide have implemented 81 reforms making it easier to resolve a standardized commercial dispute through the courts. In 2013/14, 15 economies implemented such reforms. Most implemented electronic filing of the initial complaint to streamline contract enforcement.

We are honored to be able to count on your expertise for *Doing Business 2016*. Please do the following in completing the questionnaire:

- Review the assumptions of the case study before updating last year's information in the questionnaire.
- Describe in detail any reform that has affected the process of enforcing contracts since June 1, 2014.
- Please prioritize responses to the new questions in Section 4.
- Be sure to update your name and address if necessary, so that we can mail you a complimentary copy
 of the report.
- Kindly return the questionnaire to Christian De la Medina at DBEnforcingContracts@worldbank.org.

We thank you again for your invaluable contribution to the work of the World Bank Group.

Sincerely,

Christian De la Medina Tel: +12024587571 Fax: (202) 473-5758

Email: DBEnforcingContracts@worldbank.org



Primary Contributo	r Information: Please ch	neck	the box	k next	to the information	on	you do no	ot want u	s to p u	ıblish	
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Referrals: Please help us expand our list of contributors by referring us to other experts in the private or public sector (lawyers, notaries, public officials or any expert on this field) who can respond to the questionnaire.

	First name	Last r	name	Position	on	Firm		Addre	SS	Phone)	E-ma	il
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The Enforcing Contracts indicator looks into the efficiency of the judicial system in resolving commercial disputes by measuring the time and cost involved in resolving a standardized case study like the one described below. As of this year's report, the Enforcing Contracts indicator also explores additional areas of research, as explained in greater detail in Section 4, below.

1. Case Study Assumptions

Two domestic companies - Seller and Buyer - conclude a contract for the sale of some custom-made goods. Further to such contract, Seller agrees to sell to Buyer, and Buyer agrees to buy from Seller, custom-made furniture. Upon delivery of the goods, Buyer alleges that the goods are of inadequate quality, and refuses to pay. Seller insists that the goods are of adequate quality and demands payment of the contract price. Since the goods were custom-made for Buyer, Seller cannot sell them to a third party. Following Buyer's refusal to pay, Seller sues Buyer. The court decides 100% in favor of Seller, and orders Buyer to pay the contract price.

- 1. Both Seller and Buyer are domestic companies, located in Bangkok.
- 2. Seller sues Buyer to recover the amount due under the contract. The value of the claim is: THB 333,304.
- 3. The court deciding the case is located in Bangkok and is the first instance court with jurisdiction over commercial claims of THB 333,304.
- 4. Seller fears that Buyer may dissipate assets, move assets out of the jurisdiction or become insolvent. Therefore, if such a procedure is allowed before the competent court, Seller requests and obtains attachment of Buyer's movable assets (office equipment or vehicles) prior to obtaining a judgment.
- 5. Buyer opposes the claim, which is then disputed on the merits. An opinion on the quality of the goods delivered by Seller is required and is given by an expert during the court proceedings:
 - a. If it is standard practice in your country (as in most common law countries) for Seller and Buyer to call their own expert witnesses, then each party calls one expert witness to provide an opinion on the quality of the goods delivered by Seller.
 - b. If it is standard practice in your country (as in most civil law countries) for the judge to appoint an independent expert to provide an opinion on the quality of the goods delivered by Seller, then the judge does so. It is assumed that no opposing expert testimony is provided.
- 6. Judgment is 100% in favor of Seller. Buyer is required to pay the agreed contract price to Seller.
- 7. Buyer does not appeal the judgment.
- 8. Seller decides to start enforcing the judgment when the time period allocated by law for appeal expires. It is assumed that Buyer has no money in his bank accounts. As a result, Buyer's movable assets (office equipment or vehicles) are attached and stored in preparation for a public sale.
- 9. A public sale is organized, advertised and held to sell Buyer's movable assets. The assets are sold and the value of the claim is entirely recovered by Seller.

Definitions: for the purpose of this questionnaire, the terms below carry the following meaning:

- 1. <u>Competent court</u> means the court in Bangkok with jurisdiction over commercial disputes similar to the one described in the assumptions of the standardized case. If more than one court is competent, competent court means the court that is most likely to determine the outcome of the standardized case.
- 2. <u>Expert witness</u> means a witness with the required qualifications or experience to give an opinion on whether the goods delivered are of adequate quality. Expert opinion is required and provided prior to judgment.

Please provide your responses to the following sections taking into account the case study assumptions provided above. For your convenience, last year's answers are included in this questionnaire where available. Please note that they represent a unified answer based on all the answers we received from various contributors.

2. Reform Update

	Answer
Have there been any reforms since June 1st, 2014 in domestic commercial litigation (e.g. amendments to the civil procedural rules or to the case management system,	-Click to Select-
implementation of e-filing, implementation of mediation, substantial changes in arbitration law, creation of a new commercial court, or appointment of new judges or	
reorganization of the judicial system)?	
If relevant, please describe the reform(s). Please include	
information on the date of adoption, publication and	
enforcement of the new law(s) or regulation(s).	
Are any such reforms expected to be implemented between	
now and June 1st, 2015? If so, please describe.	

3. Competent Court

	Answer	If you answered "No", please specify
Does the Bangkok Civil Court have jurisdiction over the case described in Section 1, given the value of the claim set at THB 333,304?	-Click to Select-	

If the competent court has changed, please answer all questions in Sections 4, 5 and 6 assuming that the new court would hear the case.

4. New Index on Court Structure & Court Efficiency

This year, *Doing Business* is collecting new data that will be integrated into the Enforcing Contracts indicator set, alongside the data on the time and cost necessary to resolve a standardized commercial dispute. The new data will explore the overall judicial infrastructure, the level of automation in the court system, the availability of alternative dispute resolution mechanisms and the availability of case management.

Since this is a new data set, it is extremely important for us to obtain answers to the questions below. Therefore, we would be grateful if you would give these questions priority before updating the existing data in Sections 5 and 6.

If any of your answers are the result of a reform that came into effect after June 1, 2014 kindly mention it in the "Additional Information" section. Furthermore, when answering the questions below kindly indicate the name, reference and date of publication of the relevant law, when applicable.

4.1 Court Structure & Functioning

Specialized Commer	cial Court	
Spools		Answer
In Bangkok, is there a court or division of a court dedicated solely to hearing commercial cases?	-Click to Select-	,
If "Yes", what is the name of this court or division?		
If "Yes", what is the jurisdictional threshold (minimum claim		
value) for cases to be heard by this court?		
Small Claims C	ourt	
		Answer
In Bangkok, is there a small claims court or a fast-track procedure for small claims?	-Click to Select-	
A small claims court is a court with limited jurisdiction to hear		
cases with relatively small amounts of money. These courts		
usually have relaxed rules of civil procedure, relaxed rules of		
evidence and are characterized by the use of plain		
language.		
If "Yes", what is the name of this court or division?		
If "Yes", what is the law establishing such court or fast-track		
procedure?		
If "Yes", what is the maximum monetary amount for cases to		
be heard by this court?		
If "Yes", is self-representation allowed before this court?		
Pre-Trial Attach	Answer	Additional information
Assuming that the plaintiff fears that the defendant may	-Click to Select-	Additional information
dissipate assets, move assets out of the jurisdiction or	-Click to Select-	
become insolvent, would the plaintiff be allowed to request		
and obtain attachment of the defendant's movable assets		
(office equipment or vehicles) prior to obtaining a judgment?		
If "Yes", does the debtor retain possession of the goods? If	-Click to Select-	
the debtor does not retain possession, kindly mention who	3 15 50,000	
does.		
Assignment of C	ases	
	Answer	Additional information
Are new cases assigned randomly to judges within the	-Click to Select-	
Bangkok Civil Court? If "No", in your answer please specify		
how cases are assigned.		
Applicable Procedu	ral Rules	
		Answer
When were the procedural rules that apply to the standardized case last modified?		



4.2 Case Management

Time Standards for Civil Cases, Adjou	rnments and Cont	inuances
	Answer	Additional information
In Thailand are there any laws or regulations setting overall	-Click to Select-	
time standards for key court events in the life of a civil case?		
If "Yes", please indicate the name and year of publication of		
the law or regulation.		
If "Yes", which of these key events have specific deadlines	Service of prod	cess
set by law?	First hearing	
		atement of defense
		the evidence process
		bmit final judgment
	Other, please	
Are these time standards respected in more than 50% of the	-Click to Select-	
cases?	Olloit to Coloot	
Does the law also regulate the maximum number of	-Click to Select-	
adjournments or continuances that can be granted?	Olicit to ocicci	
Are adjournments limited to unforeseen and exceptional	-Click to Select-	
circumstances? Please mark "No" if the judge has unlimited	-Click to Select-	
authority to grant continuances and can simply do so upon		
request of the parties, even if for no reason. If "No", please		
list the most common causes for adjournments.	Clials to Calant	
Are there rules in place to control and prevent frivolous	-Click to Select-	
adjournments?	Click to Coloct	
If there are rules in place, are they respected in more than 50% of the cases?	-Click to Select-	
Performance Measurem	ant Machaniama	
renormance measurem	Answer	Additional information
Are there reports that can be generated about the Dangkok	-Click to Select-	Additional information
Are there reports that can be generated about the Bangkok	-Click to Select-	
Civil Court to monitor the court's performance, the progress		
of cases through the court and ensure compliance with the		
time standards mentioned above?	□ ' (l'	<u> </u>
If "Yes", which of the following reports are available?	Time to dispos	
A Constant Constant	Clearance rate	
- A time to disposition report measures the time the court	Age of pending	
takes to dispose/adjudicate its cases.	Single case pro	ogress report
- A clearance rate report measures the number of cases		
resolved by the court vs. the number of incoming cases.		
- An age of pending cases report serves as a snapshot of all		
pending cases according to case-type, case-age, last action		
held and next action scheduled.		
- A single case progress report serves as a snapshot of the		
status of one single case.		
Pre-Trial Conf		Additional information
	Answer	Additional information
Is a pre-trial conference part of the case management	-Click to Select-	
techniques used before the Bangkok Civil Court?		
A new total accordance as is a secretion of a sign of the second decimal		
A pre-trial conference is a meeting designed to narrow down		
contentious issues and evidentiary questions before the trial.		
Its purpose is to expedite the trial process while		
discouraging unnecessary pretrial motions or other delay		
tactics.		
If "Yes", which issues would be discussed and which actions		ncluding time frame for filing
would take place in such pre-trial conference?	_	documents with the court
		of case complexity and
	projected length o	
		ettlement or ADR
	Exchange of w	
1	LL Discovery time	line / agreement on evidence

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		d other procedural issues /n contentious issues explain
Electronic Case Mana	gement System	
	Answer	Additional information
Are there any electronic case management tools in place within the Bangkok Civil Court?	-Click to Select-	
If "Yes", which of the following actions can be performed by the judge through the electronic system?	Automatic ger for all cases on th Send notification Track status of View and mations, etc.) Assistance with Semi-automati	egulations and case-law heration of a hearing schedule e judge's docket ons (e.g. emails) to lawyers a case on the judge's docket nage case documents (briefs in judgment writing c generation of court orders orders and judgments in a

If "Yes", which of the following actions can be performed by

If "Yes", does the electronic system allow any of the

lawyers through the electronic system?

4.3 Court Automation

following?

Electronic Fili	ng	
	Answer	Additional information
Can the initial complaint be filed electronically through a	-Click to Select-	
dedicated platform within the Bangkok Civil Court? Please		
answer "No" if it can only be filed by e-mail or fax.		
When the initial complaint is filed electronically, must a hard	-Click to Select-	
	-Click to Select-	
copy be submitted as well?		
Are there other court documents that can be submitted	-Click to Select-	
electronically?		
Electronic Service o	f Process	
	Answer	Additional information
Is it possible to carry out service of process electronically for	-Click to Select-	
claims filed before the Bangkok Civil Court? If so, please		
specify how it is carried out (by e-mail, SMS/text, fax, etc.).		
Electronic Payment of	Court Fees	
Licetronic r ayment or	_	Additional information
	Answer	Additional information
Can court fees be paid electronically within the Bangkok Civil	-Click to Select-	
Court?		
Publication of Jud	gments	
	Answer	Additional information
Are judgments rendered at all levels in commercial cases	-Click to Select-	
made available to the general public through publication in		
official gazettes, in newspapers or on the internet/court		
ometal gazettee, in newepapere of on the internet court	l	

particular case

motions, etc.)

given case

about the court

Additional features, please explain

Receive notifications (e.g. emails)

hearings, deadlines, etc.)

Access laws, regulations and case-law Access forms to be submitted to the court

☐ Track the status of a given case (future

☐ View and manage case documents (briefs,

☐ File briefs and documents with the court Access court orders and decisions on a

Random assignment of cases to judges ☐ Generation of statistics and reports

Additional features, please explain

☐ Transfer of cases amongst courts



website? If judgments are published <u>exclusively</u> in the official gazette, please specify whether the gazette is available for free or whether it must be purchased. If judgments are published online, please include a link to the relevant website.		
Are judgments rendered in commercial cases at the appellate and supreme court level made available to the general public through publication in official gazettes, in newspapers or on the internet/court website? If judgments are published online, please include a link to the relevant website.	-Click to Select-	

4.4 Alternative Dispute Resolution

Arbitration		
	Answer	Additional information
In Thailand, is domestic commercial arbitration governed by a consolidated law or consolidated chapter/section of the applicable code of civil procedure encompassing substantially all aspects of arbitration? If "Yes", please indicate the name and year of publication of the law. If commercial arbitration is regulated through scattered provisions in different laws and legislative instruments, please mark "No".	-Click to Select-	
Are there any commercial disputes - aside from those that deal with public order or public policy - that cannot be submitted to arbitration in Thailand?	-Click to Select-	
Are valid arbitration clauses or agreements usually enforced by the courts in Thailand? Please answer "No" if courts would adjudicate a case despite the presence of a valid arbitration clause or agreement.	-Click to Select-	
In order to enforce a domestic arbitral award in Thailand, is it mandatory to undergo a separate and additional recognition procedure through the courts?	-Click to Select-	
Voluntary Media		
	Answer	Additional information
Is voluntary mediation available in Thailand? Please answer "Yes" only if the parties do not have to participate in the mediation process unless they want to.	-Click to Select-	
In Thailand, is mediation governed by a consolidated law or consolidated chapter/section of the applicable code of civil procedure encompassing substantially all aspects of mediation? If "Yes", please indicate the name and year of publication of the law. If mediation is regulated through scattered provisions in different laws and legislative instruments, please mark "No".	-Click to Select-	
Are there any institutions (including, when applicable, the courts) administering commercial mediation in Thailand?	-Click to Select-	
Are there financial incentives for parties to attempt mediation (i.e. if mediation is successful: refund of court filing fees, income tax credits, etc.).	-Click to Select-	
Are judges required to refer the parties to mediation?	-Click to Select-	
If parties settle through mediation, does the mediation agreement have the same legal power of a court order? Please answer "No" if the agreement has the same enforceability of a contract.	-Click to Select-	

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5. Time estimates

The following section includes questions relating to time estimates for different stages of a commercial case. In light of your **experience with cases comparable to the standardized one**, please indicate the **number of calendar days** that would usually be necessary in practice to resolve the standardized case.

If you updated the competent court in Section 3, please provide time estimates for the new court below.

5.1. Filing and service

This section measures the time it would take between the moment Seller (the plaintiff) decides to sue and the moment Buyer (the defendant) is served in the Bangkok Civil Court (assuming that both parties are domiciled in Bangkok).

In your response, please include the number of days corresponding to the following steps, when applicable:

- 1. Final non-litigious summon by Seller (the plaintiff) to Buyer (the defendant) to comply with the sales agreement and pay the price specified in the contract, including:
 - a. time to prepare the summon (by an attorney, when applicable);
 - b. delivery of the summon;
 - c. deadline to respond to the summon.
- 2. Assuming that the final request is unsuccessful, preparation of a formal complaint, including:
 - a. time to schedule and meet with an attorney (when applicable);
 - b. time to prepare the complaint.
- 3. Filing the claim with the court and serving the defendant, including:
 - a. processing time at the court's registrar;
 - b. waiting periods between unsuccessful attempt(s) to serve the claim on the defendant, when it is a likely scenario.

	Last year (calendar days)	This year	New time estimate (and corresponding explanation)	
Is last year's estimate still accurate?	60	-Click to Select-		
			Answer	
a. How many attempts are usually necessary, in practice, to serve the initial complaint on the opposing party? If more than one, please explain the main reasons for delay.		Difficulties in Is		
b. In your opinion, what is the main cause of delay between Seller's decision to sue and the moment process is served on Buyer (the defendant)?		☐ Difficulties in locating the defendant ☐ Slow service by bailiff, attorney or other ☐ Inefficient postal service ☐ Obtaining information from registrar's office (date of hearing, pre-assessment of the complaint, etc.) ☐ Other, please explain		

5.2. Trial and judgment

This section measures the time it would take for the judgment to be rendered once the claim has been filed with the court and served on defendant.

In your response, please include the number of days corresponding to the following steps, when applicable:

- 1. Pre-trial hearing and first hearing (when applicable), including:
 - a. time to obtain pre-trial or trial date;
 - b. waiting period until pre-trial or trial is held;
 - c. waiting periods between submission of briefs.
- 2. Usual delays (if they happen in most cases), including:



- a. delays due to adjournments granted by the judge;
- b. delays due to the absence of one of the parties resulting in adjournment;
- c. delays due to procedural motions.
- 3. Expert opinion (once the briefs are submitted and the first hearing has been held, the judge decides that an expert opinion is needed), including:
 - a. time to appoint an expert;
 - b. time for the expert to deliver his/her opinion.
- 4. Final hearing and judgment, including:
 - a. waiting periods between hearings until the last hearing;
 - b. if a written judgment is necessary, time to draft and deliver judgment;
 - c. time until the right to appeal elapses.

	Last year (calendar days)	This year	New estimate (and corresponding explanation)
Is last year's estimate still accurate?	260	-Click to Select-	
		Answer	
a. How long does it usually take, in practice, between the moment the case is filed and the moment the first hearing is held?			
b. How many hearings would be required, in practice, to resolve the standardized case study?			
c. When a trial or evidence hearing is postponed, or when more than one hearing would be necessary to resolve the standardized case, how long in practice would the parties have to wait for the next hearing to occur?			
d. How long in practice would an expert usually take to deliver his or her opinion?			
e. What is the time limit for appeal in Thailand?			
f. In your opinion, what is the main cause of delay during the Trial and Judgment period?		Limited availab	s between hearings illity of experts by the expert's activity

5.3 Enforcement of Judgment

This section measures the time it would take the plaintiff, once the appeal period has elapsed, to: (i) start enforcing the judgment; (ii) seize defendant's movable assets; (iii) organize a public sale with the seized assets; and (iv) recover the value of the claim?

In your response, please include the number of days corresponding to the following steps, when applicable:

- 1. time to contact the relevant enforcement officer;
- 2. time to locate and identify the movable assets of the defendant;
- 3. time to obtain the necessary order from the court to attach and seize the assets;
- 4. time to organize the public sale of the defendant's movable assets and recover the value of the claim.

	Last year (calendar days)	This year	New time estimate (and corresponding explanation)
Is last year's estimate still accurate?	120	-Click to Select-	
		Answer	
a. Is it required to obtain a copy of the decision to start			

-	
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enforcing the judgment (or is an oral judgment enough)?	
b. How long does it usually take, in practice, to seize the	
defendant's movable assets and organize a public sale?	
c. How many auctions are usually necessary to complete	
the sale of the seized goods?	
d. In your opinion, what is the main cause of delay during	Attaching the movable assets
the Enforcement phase?	Organization of the public auction
	☐ Waiting for the public sale to be held
	☐ Finding buyers for the goods
	Other, please explain

6. Cost estimates

The following section includes questions relating to cost estimates for different stages of a commercial case. In answering these questions, please express the estimates as a percentage of the value of the claim which, for *Doing Business 2016*, amounts to THB 333,304 (see Section 1).

Indicate all costs and expenses that Seller (the plaintiff) would have to incur to obtain and enforce the judgment.

- a. We are interested in <u>all costs and expenses Seller (the plaintiff) must advance</u>, regardless of the costs that Seller can recover at the end, when he wins the case.
- b. Please include official costs only.

If you updated the competent court in Section 3, please update the fees as they would apply in the new court.

6.1 Attorney Fees

Please provide an estimate of the average attorney fees that would be charged by a local law firm to handle a case like the standardized scenario, taking into account the qualification and experience of the attorney required in your country for this case. Include the following:

- a. fees to handle the case up to judgment;
- b. fees for enforcement if a lawyer is commonly retained for this purpose;
- c. if applicable, value added tax or other taxes.

Examples of tasks that could be taken into account, if relevant:

- a. interview of the client;
- b. drafting of the statement of claim;
- c. preparation of the affidavit of documents;
- d. preparation of several motions;
- e. involvement in the pre-trial discussions;
- f. trial preparation;
- g. trial time (for one or more hearings);
- h. miscellaneous letters, phone calls, etc.

	Last year (% of the value of the claim)	This Year	New estimate (and corresponding explanation)
Is last year's estimate still accurate?	10.0	-Click to Select-	

6.2 Court fees (up to judgment only)

Please provide the approximate average cost that would be incurred by Seller (the plaintiff), <u>bearing in mind the competent court for the standardized case.</u>

		Last year (% of the value of the claim)	This Year	New estimate (and corresponding explanation)
ls l	ast year's estimate still accurate?	2.0	-Click to Select-	
			Answer	
a. In a case similar to the standardized case, what would be the fees to register the case (filing fees only)?				
b. What would be the fees for the issuance of the judgment?				
c. How much would a local expert charge if he or she had to work for 10 hours?				
d.	What are other court fees that advanced by Seller?	would need to be		



6.3 Enforcement fees

Please provide the approximate average cost that would be <u>advanced</u> by Seller (the plaintiff) for a case similar to the standardized case.

	Last year (% of the value of the claim)	This year	New estimate (and corresponding explanation)
Is last year's estimate still accurate?	3.0	-Click to Select-	
·			Answer
 a. What are the fees for the registra 	a. What are the fees for the registration of judgment?		
b. What are the fees for the attachment order?			
c. What are the fees for the auction (publicity, tax, enforcement officer, etc)?			
d. Would Seller have to advance the fees for the organization of the public sale (or would the enforcement officer pay him or herself out of the proceeds of the public sale)?			
e. What are other enforcement fees that would need to be advanced by Seller?			

Thank you very much for completing the Enforcing Contracts questionnaire.

We sincerely appreciate your contribution to the *Doing Business* project.

The results will appear in the *Doing Business 2016* report and on our website: www.doingbusiness.org.

Your work will be gratefully acknowledged in both, if you wish.